For more information on SEI programs or how you, your business or organization can become involved, contact SEI or visit the website at: www.service-enterprises.org.

SEI is EEO/AA. This report is available in an alternative format upon request.

In Redwood Falls: 515 West Bridge Street PO Box 248 Redwood Falls, MN 56283 Ph. 507-637-3503 Fax 507-637-3259



Accredited by CARF -Community Employment and Employment Planning Services

In Marshall: 700 North 7th Street PO Box 94 Marshall, MN 56258 Ph. 507-532-5503 Fax 507-532-1094 MN Relay 800-627-3529 TDD info@service-enterprises.org

Licensed by the Minnesota Department of Human Services

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SERVICE ENTERPRISES, INC.

Opportunities for People & Business 515 West Bridge Street • PO Box 248 Redwood Falls, MN 56283

CHANGE SERVICE REQUESTED



Board of Directors 2022 OFFICERS

Andrea Merkel, Chairperson **Fairfax**

David Widman, Vice-Chairman Vesta

> Erin Kletscher, Secretary Vesta

Andrew Frank, Treasurer Shakopee

2022 MEMBERS

Harry Weilage, Marshall Harry Johnson, Redwood Falls

Yvonne Girard, Marshall

Rev. Scott Prouty, Redwood Falls

Dennis Groebner, Clements

lackie Ferrier, Redwood Falls

History of Accreditation SEI has provided services in the Redwood Falls area since 1969 and in the Marshall area since 1983. SEI is licensed by the Minnesota Department of Human Services. SEI's community employment services have been accredited by CARF since 1982.

People Served In 2022, Service Enterprises, Inc. worked with 61 individuals with developmental disabilities, mental illness or other barriers to employment. SEI serves individuals from age 16 through retirement age and beyond. With training and guidance from SEI staff, the individuals in SEI's programs are able to achieve their personal vocational goals.



Service Area SEI serves people living primarily in Redwood and Lyon counties, as well as individuals in Lincoln, Pipestone, Murray, and portions of Renville and Yellow Medicine counties. SEI's business office is located in Redwood Falls. SEI also has an office in Marshall.

Financial Support SEI is a private, nonprofit organization. SEI receives donations from individuals and organizations, and receives funding from the State of Minnesota; County Human services, and Vocational Rehabilitation Services.

Mission ~ Service Enterprises, Inc., through effective partnerships, provides quality vocational training, habilitative and other services to individuals with disabilities to promote their independence and active participation in their communities.

SERVICE ENTERPRISES, INC.

2022 Annual Report

Greetings from Service Enterprises, Inc.

2022 was an exciting year for Service Enterprises! After the many struggles of the past 2 years due to the pandemic, Service Enterprises, Inc. (SEI) continued to recover, rebound and flourish for the individuals we support. The past year saw continued growth in the number of clients served by our programs. Several new, younger aged clients began work opportunities with Service Enterprises, along with the return of others from pre-pandemic years. This continued growth and addition of new clients has brought a revitalized energy to the organization! In the 4th quarter of 2022, we also received our fourteenth consecutive CARF accreditation as an organization. We are proud to continue to be recognized for our quality of service to our clients.

Service Enterprises, Inc. continued to be a financially stable organization this past year. We saw improvement in our service rates for individuals we support on DD/CADI waivers. We said good-bye to staff members due to retirement and other life changes, some of which had been with SEI for over 40 years, and will be greatly missed. We also added new staff members to our team and created staffing efficiencies as staff transitioned to other positions within the organization. We continue to plan for our ability to be able to provide services for our clients for years to come.

We provide valuable work opportunities for our clients through partnerships and community support, and our business partnerships continue to provide essential work opportunities for our participants in work training programs. We are so grateful to our business partners for continuing to partner with SEI and provide quality work for individuals with disabilities to take pride in being a part of producing.

We were excited to once again host our annual Euchre tournament in September after having to delay the event during the pandemic. This event is a great fundraiser for the organization and is a fun event for young and old to participate in.

We look forward to 2023 and continuing to grow the Service Enterprises, Inc. mission through our dedicated staff, community partners and donors.

Andrea Merkel Chairperson, SEI Board of Directors

SEI Customized Programs

Day Support Services provides personal care, self-advocacy and leisure training, and community activities involvement to individuals on the DD/Cadi waivers. SEI provided day support to ten (10) individuals in 2022.

Prevocational Services provides vocational & work skills training & supported employment. SEI served twenty four (24) individuals through the Prevocational program in 2022.

Employment Support Services (ESS) provides individualized community employment support. Sixteen (16) individuals were served through ESS in 2022 at jobs in the community.

Extended Employment Basic (EE) community and supported employment program provides individual vocational planning, job seeking and retention skills, on the-job training and indefinite employment support for each individual. SEI served nine (9) individuals through this program in 2022.

Situational Assessments are utilized to gather information about a persons work interests, skills, behaviors, work habits, challenges, limitations and readiness for competitive employment. One (1) individual received services through this program in 2022.

Job Placement services are customized to each person's individual needs and may include serving as liaison with employers, on-site job analyses and job coaching. Job placement services were provided to five (5) individuals in 2022.

Thank You 2022 Donors

Individuals

Anonymous Mark & Paula Bonine Jim & Margie Buckley John & Jean Carr Kathy Cylkowski Pamela Ebbesen Joseph Frank Larry & Carol Frank

Paul & Deb Frank Darrell Fuhr Yvonne Girard Judith Jensen Theresa Keaveny Melvin & Lois Lendt Ion & Karen Lussenhop Leonard Malecek Joseph Mashek

Kris Myers Steve & Alice Nelson Lucas Pederson Karin & Karl Ramey Shirley Redmann Barry & Joan Rockvam

Donna Schumacher Gordon Serbus L and L Otto Fund of Thrivent

Lois Tiffany

Businesses & Organizations

Anonymous **Amazon Smiles** Combined Sharing Plan - Belview Knights of Columbus Council #5541 Morgan Knights of Columbus Council #3863 Redwood Falls Northwest Drywall Co. Inc. (Jeff & Dennis Kahnke) NTS Tire Supply

Redwood Valley Funeral Home

Rotary International

Shawn Frank Insurance Agency, Inc. State Farm Cyber Grant (Matching Funds) Thielen Bus Lines, Inc. **US Bank Foundation** (Matching Funds)

Thrivent Choice Dollars Directed by:

Ioshua Frank Mariann Johanneck Linda Leenerts Alice Nelson Jan Rudenick Eleanor Trebesch In Memory of Kraig Trebesch

Euchre Fundraiser

Thank you to those who donated to the 2022 Euchre Tournament

Anonymous Sylvia Elfering Andrew & Brandee Frank Anthony Frank Joseph Frank Mark Frank Paul Frank Shawn Frank Yvonne Girard Shirley Goblirsch Gloria Greenslit Harry Johnson Nick Katchmark Tom & Jan Keaveny Jeff Kodet Joel & Jeaneen Kolles

Scott Prouty

Beth Riebel

Steve Riebel

Richard Sindelin

Theresa Wertish

Betty Stancer

John Welter

Honorariums/Memorials Given by:

SW Sales & Service/Redwood Tire

Brenda Anderson In Memory of Kraig Trebesch

Sward Kemp Snyder Drug

St Paul Saints

Lori Wertish

Theresa Wertish

Brabec Family Fund In Memory of Jeff Uhlenkamp

Scott & Lynn Brabec In Memory of Jeff Uhlenkamp

Paul & Deb Frank In Memory of Carter Swierenga, Beth Hollatz, Delores Swoboda Michele Harazin, Charles Robinson

Euchre Sponsors

Donna & Dennis Hanlon Johanneck Water Schult Homes

Euchre Silent Auction Donors

Ameriprise Financial-Keith McCarney Chanhassen Dinner Theater Shirley Goblirsch Grandview Valley Winery Guidepoint Pharmacy Jumpy Monkey Coffee Tom & Jan Keaveny Linda Leenerts Mid-America Festivals Marilyn Miller Minnesota Vikings Morgan Brand Popcorn Pizza Ranch - Redwood Falls Prairie's Edge Casino Resort Karin Ramey Redwood Falls Golf Club Ricky J's Car Wash **Betty Stancer**

Flowers for Outside Pots: Redwood Falls Nursery Craft Items: Family of Jeanine McKay Program Supplies: Larry Rettman

Dennis & Donna Hanlon

Bob & Nancy Hanna

Ron & Margaret Keller

Linda & Dean Leenerts

Minnie Engholm

In Honor of JoAnn Pfarr

Tom & Barb Parliman

Joan & Bernie Frank

Karin & Karl Ramey

Betty Stancer

Ioann Pfarr

Karla Thiel

THANK YOU

Nadine Marzolf

In Memory of Arnold Knott

In Memory of Jeff Uhlenkamp

In Memory of Roger Stephens,

Randy Kletscher, Arnold Knott

Doug Gilbertson, Leona Lendt,

In Memory of Cy & Bernie Keltgen,

In Memory of Randy Kletscher,

In Memory of Randy Kletscher,

In Memory of Goeffrey Thiel

Doug Gilbertson, Marlys Hoiland

In Memory of Keaveny & Frank Families

2022 Financial Information

Total Expense

PUBLIC SUPPORT & REVENUE	2022	2021
Public Support:		
Contributions & Grants	\$34,957	\$296,433
Employee Retention Credit	57,954	131,993
Revenue:		
Service Contracts & Grants	758,526	704,077
Trade Sales	254,124	254,124
Other	39,200	7,985
Investment Income (Loss)	(30,029)	31,891
Total Support & Revenue	1,115,138	1,426,503

EXPENSES	2022	2021
Program Services:		
Extended Employment	\$142,899	\$168,473
DD/CADI	756,485	653,320
Fee	23,135	29,324
Supporting Services:		
General & Administrative	189,770	174,153
Fundraising	329	212

1,109,618

1,025,482

General & Administrative 17% Fee Programs 2%	Extended Employment 13%
	DD/Cadi Waiver 68%

Public Support,

Contributions &

Grants: 76%

Other 1%

Trade Sales

23%

ASSETS	2022	2021
Cash & Cash Equivalents	577,343	403,818
Investments	431,475	481,039
Accounts Receivable, Net	76,878	69,458
Inventory, Net	13,573	16,861
Prepaid Expenses & Other Assets	16,598	15,359
Accrued Interest Receivable	340	340
Property & Equipment, Net	569,008	628,897
Total Assets	1,743,169	1,747,765

LIABILITIES	2022	2021
Accounts Payable	5,707	5,399
Accrued Expenses	96,038	68,799
Notes Payable	215,672	232,619
Refundable Advance	<u>-</u>	20,716
Total Liabilities	317,417	327,533

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NET ASSETS	2022	2021
Net Assets without Donor Restrictions:		
Board Designated	406,615	363,900
Undesignated	1,019,137	1,059,332
Total Net Assets	1,425,752	1,420,232
Total Liabilities & Net Assets	1,743,169	1,747,765



2022 Memories









"I love going to SEI and all of the people working there"